

# Cranston Chamber News

A publication of the Cranston Chamber of Commerce



FREE

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# The 2007 Legislative Session Has Begun

By Allan Fung

**W**ith the elections of 2006 finalized, the Governor and legislators have been sworn in, committee assignments have been finalized, bills are being drafted, and the state's lawmaking machinery is slowly creaking to life. Rhode Island's legislative session has begun and 2007 could prove to be a challenging year.

As with each session of the General Assembly, the enactment of the budget is one of the highest priorities. It will be no easy task this year as the State is facing a projected \$350 Million budget deficit. The Governor has already proposed his budget with deep cuts in programs. General Assembly leaders have sent signals that they won't be playing hardball with the Governor's proposed budget and may even seek further reductions.

Returning and new legislators will also tackle important issues like education funding, the rising rates of health insurance, escalating energy costs, the loss of young educated workers to other states, and a slew of other business issues.

The list of issues that fall into the "other business issues" that the business community will be opposing is considerable. An

*Legislators will tackle important issues like education funding and health insurance.*

onerous proposal that would amend the current Identity Theft Protection Law and impose costly and burdensome record keeping, disclosure and administrative requirements on all businesses operating in the state has once again been introduced.

The perennial issues of eliminating the regulated industries exemption to the consumer protection law, of indexing the minimum wage annually to the consumer price index, of prohibiting clauses in consumer contracts that limit class action rights, and of prohibiting advertising a sale price without also listing its normal price are all back this session. These are just a few of the numerous proposals that impact the business community that your Chamber of Commerce will be monitoring and opposing.

The business community has also been proactive and last year played a huge part in the passage of the alternative flat tax initia-

tive. This will hopefully make the state more competitive with the rest of the region.

Even with this great success in amending the State's tax policies, more needs to be done as the weight of taxes and other fees continue to be an onerous burden, particularly on small businesses. Finally, the business community will continue to pursue efforts to reform the state's scandalous pre-judgment interest statute, which rests at a generous 12%.

As you can see, it should be another exciting and fast paced year for legislators and all who deal with the legislative process. More than ever, the business community must be vigilant and voice its support for responsible economic and public policy initiatives that will make our state, and its businesses, more competitive.

The changing face of business today demands strong advocacy in order to effectuate change. While your Chamber of Commerce continues to be an effective voice for the business community at all levels of government, it needs your help as well.

You can help by exchanging ideas with key leaders of the General Assembly and the Governor on new ways to improve our economy and business environment. So please be a part of the dialogue.

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# A Letter From The President

Another month has passed and the chamber office has been diligent in its efforts to provide our members with the best possible service and information available. Thank you to the members who provided us with input, through our polling process, on upcoming legislation, such as Sunday sales and it is our goal to continue to poll you our members so we are sure to represent your opinions on issues that are important to your business and your bottom line. If we do not have your e-mail information please contact our offices so we can add you to our list. Our voice is only as strong as our members and if you are not part of our e-mail list you cannot be heard!!

In this month, we have met with State Representative Charlene Lima to learn more about the bill she is trying to pass a bill named the model fair consumer contract act. This bill will open businesses regulated by the state to class action law suits for deceptive trade practices. We have discussed with Charlene the impact that this can have on small business and she was very receptive to hear what our legislative committee had to say. The Cranston Chamber will continue to follow this bill and work with State Representative Lima to be sure that this does not negatively affect small businesses.

We have added another new benefit for our members, PREPAID



**Susan Pagnozzi**  
President

LEGAL - this is a great product for any individual who has legal questions they need answered. Pre-paid legal provides answers to legal questions quickly and accurately. The services allow for individuals to get unlimited legal advice via the telephone along with the ability to have two personal legal documents reviewed annually (this can include contracts for anything from a gym contract to a lease), one business related document (such as a collection letter), identity theft protection and rebuilding services and much, much more for a small monthly fee. If you would like more information about this service please contact the chamber office.

A couple of exciting events that the chamber was invited to last month were the completion of construction on Cranston Street and Reservoir Avenue. We are happy to announce the completion of the new addition on the Taco HVAC building and the opening of the newly designed McDonalds. Both Taco HVAC and McDonalds are family owned businesses, who have been very generous to our community! We wish them great success in the future.

## Chamber Adds Blog to Website

By Katie Marvel

The Cranston Chamber of Commerce has now added a BLOG to its website! What is a Blog you ask? The term blog is short for "web log" and it is a Web page that has short, frequent updates made to it. Similar to a Web journal or "what's new" page that you may have noticed on other websites. Blogs have been identified as an increasingly popular source of online publication, especially regarding political information, opinion publication and alternative news coverage. It is for this reason we have added this tool to our website.

At the Chamber it is our goal to not only keep our members informed and up to date on topics that are important to businesses in Cranston on a city and statewide level, but to also get their feedback and opinions on these hot topics. The goal of the blog is to do just that. The blog can be accessed by simply clicking on the link on The Chamber website at [www.cranstonchamber.com](http://www.cranstonchamber.com). Topics will be posted by Chamber staff and we ask and encourage all of our members to add their comments, opinions and additional knowledge on the issue.

If you have a suggestion for an upcoming blog topic or have any further questions please call the Chamber office at (401)785-3780 or email [katie@cranstonchamber.com](mailto:katie@cranstonchamber.com).

Dinner at China Tang: \$215

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## Cranston Chamber News

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# Mayor Napolitano's Letter

It is with honor and enthusiasm that I embrace the office of Mayor of Cranston. As Mayor, one of my primary goals is to maintain satisfaction with the business community and another is to develop new business within our City. As I have maintained, I adhere to an "open door" policy and that policy extends to businesses existing within Cranston and those that are considering a move into Cranston. I promise to work aggressively to achieve these goals.

Toward that end, my administration will provide exemplary economic development service. For example, we will offer a variety of economic development programs including: financing assistance, tax incentives, enterprise zones, export programs, and job training and business expansion.

In my appointment of Paula A. Rocha as



**Michael Napolitano**  
Mayor

Economic Development Director, we will work together to demonstrate to businesses all the positive attributes of the city. This administration wants to be more business friendly. We look toward attracting new business to the City of Cranston and toward getting to know each business on a one-to-one basis.

One of my prime areas of focus is to resurrect the Rolfe Street business district. This area is the jewel of our City and it has the potential to shine once we

attract the right mix of retail and restaurants to it. Development of this area will be a top priority for Paula Rocha.

So as my Mayoral tenure begins, I look forward to working with you as we continue to improve the business climate of our City by making it known that Cranston is the ideal community to maintain, grow or establish a business.

## Volunteer Center of Rhode Island

AARP/RI, a nonpartisan membership organization for people age 50 and over, is looking for a volunteer to fill the role of State President. The organization provides information and resources, advocates on legislative, consumer and legal issues, assists members in serving their communities, and offers a wide range of benefits. Interested parties must fill out an application, and training will be provided. Contact Barbara Peters at (401) 276-3702 or e-mail [bpeters@aarp.org](mailto:bpeters@aarp.org).

The American Cancer Society of Rhode Island needs volunteers statewide on March 18-20 to package and deliver bouquets of daffodils and Boyd's Bears to local businesses for Daffodil Days and Bear and a Bunch. This is a fun opportunity and a great way to get out in the community! Delivery sites are located all over the state, and volunteers are asked to be familiar with the area in which they will be working. Volunteers statewide are also needed to be part of the Road to Recovery program, which provides transportation for cancer patients to and from their treatment facility. Volunteer drivers are needed a few days a month during flexible hours. Contact Kathleen LeJeune at (401) 243-2627 or e-mail [kathleen.lejeune@cancer.org](mailto:kathleen.lejeune@cancer.org).

The National Multiple Sclerosis Society Rhode Island chapter is having the annual MS 150 Bike Tour on June 23 and 24. Volunteers are needed to register bikers, hand out food and water, monitor rest stops, distribute t-shirts and check bikes in and out. The group is also having the annual MS Walk on April 22 with sites in Cranston, Bristol and Narragansett. Volunteers are needed to register walk participants, set up and breakfast and lunch sites, hand out t-shirts and cheer on walk participants. Contact Kathleen McQuillan-Hofmann at (401) 738-8383 or e-mail [kathleen.mcquillan-hofmann@rir.nmss.org](mailto:kathleen.mcquillan-hofmann@rir.nmss.org).

Opportunities Unlimited, a nonprofit organization in Cranston which seeks to provide services to adults with developmental disabilities, is looking for board members. Those with a background in finance or employment skills and those with experience working with housing issues or Medicaid are encouraged to apply. Other desirable skills for board members include accounting, advertising, technology, legal services, real estate, risk management and written communications. Contact Linda Ward at (401) 942-9044, ext. 11 or e-mail [lward@oppunlim.com](mailto:lward@oppunlim.com).

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For the last 13 years, Dr. Robert A. L'Europa, D.C., R.P.T., has served patients in Cranston through the latest chiropractic and physical therapy techniques. His newly expanded facility at 1528 Cranston Street is a state-of-the-art facility, including a Swimex pool for swim and aquatic therapy, a therapeutic exercise center and professional staff who perform spine manipulation and muscle and joint rehabilitation.

Dr. L'Europa is an expert in spine-related disorders who focuses on rehabilitation of the spine and musculoskeletal system. A majority of his patients have been treated successfully for neck and back disorders. In this way, Dr. L'Europa brings patients back to functional health – and helps them stay that way.



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# Centreville Bank Honored by Special Award From Kent Hospital Foundation

**C**entreville Bank has been named as the recipient of the first annual Jonathan K. Farnum Business of the Year Award presented by the Kent Hospital Foundation, the fund-raising entity of the hospital.

The award was made at a recent gathering of hospital donors and accepted by Centreville Bank President Raymond J. Bolster, II. "The award was established this year to recognize the valuable contributions of business leaders towards Kent Hospital's mission and work," said Hospital President & CEO Mark E. Crevier. "It was named in honor of Jonathan Farnum, a long-time hospital trustee and current chair of the board of the Kent Hospital Foundation. His voluntary commitment to Kent and Care New England has extended for many years." Mr. Farnum is the current chairman of the Care New England Health System, parent organization of the hospital.

"Centreville Bank is one of Kent's most 'tried and true' supporters," noted Crevier. "They understand what it takes to build a community and they have been here for Kent

*"The award was established this year to recognize the valuable contributions of business leaders towards Kent Hospital's mission and work"*

Hospital President & CEO  
Mark E. Crevier

Hospital for more than 50 years. Their continuing leadership, assistance and support of our fund-raising efforts demonstrate their genuine concern for the healthcare of friends, families and neighbors." In accepting the award, Mr. Bolster, who is also a hospital trustee, said, "Kent is our community hospital. Centreville Bank's roots and those of the hospital go back a long way.



From left to right, Kent Hospital President & CEO Mark E. Crevier, Centreville Bank President Raymond J. Bolster, II, Kent Hospital Foundation Chairman Jonathan K. Farnum.

As a community bank, we share the same deep commitment to our community. It's a great combination. It was particularly gratifying to receive an award named for Jonathan

Farnum who is also a member of the bank's board of directors. He most assuredly recognizes the vital importance of community betterment."

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## Sogno Ristorante Features Foods From Italy

Sogno Ristorante and Bar presents FESTA NAPOLITANO, an evening of wine and food from the regions of Italy, Wednesday, March 7th at 6:00 pm.

Featured on the menu will be Crostini alla Napolitano, toasted bread topped with fresh mozzarella and anchovies; Pasta Fagioli con Cozze, pasta and beans with mussels; Spaghetti con Vongole, with a white littleneck clam sauce made with extra virgin olive oil and white wine; Scaloppine alla Napolitano, veal topped with prosciutto and fresh mozzarella in light plum tomato sauce; Pesce Spada alle Erbe, grilled

swordfish marinated in fine herbs; and for dessert, Limoncello Gelato.

Each course will be paired with choice wines from Italy and around the world.

The price for dinner and wine is \$65.00 per person plus tax and gratuity.

Seating is limited so reservations are recommended. Call 401-946-3335.

Sogno is owned and operated by Ezio Gentile, former owner of the Sunflower Cafe.

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# Workers' Compensation In Winter: The Going and Coming Rule

**W**inter not only makes us cold but also for the employer, increases the chance for actual or alleged workplace injuries. This exposure is not just within the workplace, but outside as well. Without question the chances of a motor vehicle accident increase in the rain and snow, but what I wish to explain in this article is something every careful employer should know: the "going and coming" rule.

An employee who suffers an injury, which arises out of and in the course of his or her employment, is entitled to workers compensation benefits. Generally, the rule is that an employee is not entitled to benefits for an injury that occurs while either going to or coming from work. Over the years, with changes in the way in which business is done and after being confronted with extreme examples, the Supreme Court has created exceptions to this rule and broadened compensability. The following will explain these exceptions, offer a few examples and provide you enough assistance to help you prevent compensable injuries both inside and outside the workplace.

A beginning disclaimer is necessary. Every scenario and its facts provide the framework for the "work-related" determination. In other words, there is no hard and fast rule. Nevertheless, the analysis begins with consideration of three factors. The first is determining whether the injury was within the employee's period of employment. The second is whether it occurred at a place where the employee could reasonably be expected to be. The third is whether the employee was injured while reasonably fulfilling the duties of his or her employment or doing something incidental thereto.

The Rhode Island Supreme Court has found that someone dropping his lunch off at a workstation twenty minutes prior to punching in was sufficiently within the period of employment. In another case, the employee who slipped and fell on an icy step as she entered her employer's place of business was found to have suffered a compensable injury. In so doing, the Supreme Court found that a reasonable time both before and after work is included in the period of employment.

*The Rhode Island Supreme Court has found that someone dropping his lunch off at a workstation twenty minutes prior to punching in was sufficiently within the period of employment.*

In *Branco v. Leviton*, the Supreme Court considered the facts of a worker who was hit by a car crossing Jefferson Boulevard from an employee parking lot on the way to work. The Court found that because the employee was injured just before work he was within the period of his employment. He was reasonably expected to be in the crosswalk because he was told to park in the company parking lot across the street. Finally, going to work from the company lot was something incidental to the duties of his employment. He was therefore found to have suffered a compensable injury.

The law in *Branco* has been expanded and explained further since it was decided in 1986. Most recently in *Rico v. All Phase Electric Supply Co.*, the Court considered the facts of an employee slipping on ice after parking in a designated employee parking spot and walking to the employee entrance in a parking lot owned, maintained and controlled by the employer. Applying the three-part test outlined above, the Court found that because the injury occurred just prior to the start of the workday and further because she parked in a spot designated by the employer, she was in a place where she could reasonably be expected to be. In regards to the last factor, the Court found that because the employer controlled the route of the employee's entrance to the building by assigning a parking spot, the injuries resulted from a risk created by the employer that was incidental to her employment.

In conclusion, although each case is different, if you have an employee who suffers an injury at a reasonable time before or after work in a location you own, maintain and control then it will most likely be a compensable work related injury. Of course, if all the above factors are not met, then the property owner has potential civil liability but your employee does not have a compensable work related injury. Wherever you direct your employees to park or to enter or exit your premises, as always, make sure the area is free of ice and snow, otherwise, you may have a long standing workers' compensation claim on your hands and an unhappy employee.

*Thank you to Michael Lynch, Esq. Of Beacon Mutual. For more information please contact (401)825-2669.*

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# Twelve Questions Every Business Owner Should Ask and Get Answered Today

By **Lee P. Traibman, CLU**  
*Northwestern Mutual Financial Network*  
*The Southern New England Group*  
*Providence, RI*

**A**s a business owner you have already engaged in some form of business planning, perhaps when you first started your business or were looking to expand. But all too often as a business owner, we are working so hard in the business that we fail to work on the business.

When was the last time you took a hard look at the business and yourself and asked "What if"? What if you died or became disabled? What if your key person left the company? Like it or not, you and your business are intertwined and an integrated approach is needed to ensure the financial security of both. Depending on your business situation, what follows are should-be-asked questions:

1. What would happen to the business and your family if you or a key employee died or became disabled?
2. If you became disabled could the business assure payment of business expenses?
3. What will happen to the business when you want to retire?
4. Are you able to recruit, retain, and reward key employees?
5. Do you provide an enhanced executive benefit program for select employees?
6. Do you provide a competitive and cost effective employee benefit program, including group benefits?
7. Are you providing for the long-term care needs for yourself and your employees?
8. Is your business funding your personal financial goals (i.e. retirement, college, etc.)?
9. Have you developed an investment strategy for your retirement plans?

10. Have you developed a plan to preserve your assets for the next generation?

11. Can you ensure credit for a business expansion?

12. Can you protect personally guaranteed corporate loans?

Asking the questions though is not enough. No business owner sets out to fail, but many fail to prepare beyond the business plan. To take your business to the next level it's important to select a financial professional to help you get the answers to these questions. Do they have an understanding of both your personal and business needs? Do they have a team of experts who can meet the many diverse needs of your business? Choosing the right person for the task is by far the most important decision you will make. Never be afraid to ask questions and clear any doubt you might have, as finally it's all about you and your decisions.

*Lee P. Traibman, CLU, is a Financial Representative with Northwestern Mutual Financial Network, the marketing name for the sales and distribution arm of The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI and its affiliates and subsidiaries. Lee Traibman, CLU, is an Insurance Agent of NM based in Providence, RI. Employee benefits are provided through Strategic Employee Benefit Services, a nationwide marketing program of Northwestern Mutual. To contact Lee, please call 401-331-8300, ext 2935, e-mail him at [lee.traibman@nmfn.com](mailto:lee.traibman@nmfn.com), or visit his Web site at [www.nmfn.com/leetraibman..](http://www.nmfn.com/leetraibman..)*

## Money & Finance; Ask SCORE

**I**s your small business stuck in a rut? Perhaps your customers no longer seem excited and your staff has stopped offering fresh new ideas. Or maybe the competition has been giving you fits.

Now could be a good time to give your business a makeover. It could be a major makeover or a minor makeover. What's most important is that you find a way to breathe new life into your profits and get the business back on the fast track. Small, agile businesses have a big advantage in this area over the big and slow ones. You can move quickly to spot changing conditions and put changes into operation.

Stand back and take a top-to-bottom look at your business. In order to identify where changes are most needed, you'll have to dig for details about your products or services, your marketing and sales efforts, customer service, competition and more. Has your customer base changed since you first

started? If so, this could be one area where you need to make changes. Is it broader or narrower? Older or younger? More upscale or less? You may need a new image, revved-up branding or perhaps just a rewrite of your marketing materials to address the needs of this changing customer base.

Take a hard look at whether your products or services are performing to customer expectations. Remember that your goal should be to exceed expectations, not simply meet them. If customers are luke warm on your business, find out why. Perhaps competitors are doing a better job, or maybe they've created add-on products and services that you haven't. Your own customers can help with your makeover if you ask them for feedback.

If your marketing message has never changed, perhaps it's time to reevaluate and devise a new one. Try revisiting your original business plan. You might be able to recapture some of

the insight and enthusiasm you originally had from that document. Think back to your most successful promotions, presentations or sales efforts. Rather than reinventing the wheel, you might be able to update and expand an approach that has already worked for your business.

Some old-fashioned brainstorming sessions can help rekindle your managerial flame. Meet with your most trusted advisors, partners, employees, friends and outside consultants. Ask for their view on what your business can do to improve itself.

For more business makeover ideas, contact SCORE "Counselors to America's Small Business." SCORE is a nonprofit organization of more than 10,500 volunteer business counselors who provide free, confidential business counseling and training workshops to small business owners. Call 1-800/634-0245 for the SCORE chapter nearest you, or find a counselor online at [www.score.org](http://www.score.org).

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# Proposed Federal & State Budget Cuts Devastating to Hospital

President Bush's proposed budget, announced earlier this week, includes more than \$75.8 billion in Medicare cuts to hospital services over the next five years. Rhode Island would experience a \$182 million reduction in Medicare payments through this proposal. This comes on the heels of \$28 million in Medicaid payment reductions in the proposed state budget.

Proposed federal and state budget cuts severely impede hospitals' ability to serve our most vulnerable patients. The bulk of the cuts target Medicare and Medicaid, programs designed to ensure the health of children, seniors and the disabled and poor.

These programs already reimburse hospitals at a rate well below the cost of providing care. Hospitals in Rhode Island are struggling to care for all patients who come through their doors, and these cuts

*The bulk of the cuts target Medicare and Medicaid*

deliver a devastating blow to their missions.

While these proposals reduce hospital reimbursement, the cost of delivering care continues to increase. Hospitals in Rhode Island provide more than \$100 million in uncompensated care each year to patients who are unable to pay their hospital bills, this number rose nearly 40% from 2000 to 2004 and continues to increase.

Hospitals make significant investments in emergency preparedness activities, updating facilities and technologies to better care for an

increasingly aging population and upgrading information technology for patient safety. Hospitals also face increasing labor costs due to a shortage of health care workers. At the same time, hospitals continue serve as the community safety net.

"These budget proposals further diminish hospitals' ability to meet their missions," said Edward J. Quinlan, president of the Hospital Association of Rhode Island. "Only three of the state's hospitals reported positive operating margins in 2006, a sign of the fragile condition we are in. Hospitals' ability to care for their patients and communities are jeopardized by these cuts."

"This is not sound health care policy. We urge state and federal representatives to join us in opposing these proposals and voice their support of hospitals' commitment to the community," Quinlan said. "Hospitals can not carry the burden of achieving a balanced budget."

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## Washington Trust to Hold 7th Annual Peanut Butter Drive

*Donations Accepted At All Washington Trust Branches*

The Washington Trust Company will begin its 7th annual "PB Xpress," a bank-wide drive to collect jars of peanut butter for the Rhode Island Community Food Bank. Last year's drive brought in a record of 11 tons of peanut butter. The total raised by Washington Trust since the program began in 2000, is 32 tons of peanut butter. This year's collection goal is 12 tons.

Customers of Washington Trust and members of the community are invited to stop by any of the Bank's 16 branches and donate a jar of peanut butter during the month of March.

On Saturday, March 24, from 10 a.m. to 1 p.m. radio station 92 PRO-FM's "Giovanni and Kim" will broadcast live at the Washington Trust Cranston branch at 645 Reservoir Avenue. There will also be a visit by the Providence Bruins mascot "Samboni." Any who stops by to donate peanut butter during the broadcast will have a

chance to win prizes from 92 PRO-FM and the Providence Bruins.

More than 30 schools throughout the state will also participate by holding peanut butter drives, giving students the opportunity to help those in need and learn hands-on about the importance of serving their community. The schools that collect the most peanut butter will be awarded the following prizes:

Elementary or Pre-School: A theater presentation by Kaleidoscope Theatre

Middle School: An appearance by a Providence Bruins Player at your school

High School: One hour assembly featuring a 92PRO-FM personality and street team

School and PTO administrators interested in signing up their schools should contact Charlene Davenport, Public and Community Relations Coordinator at Washington Trust, at 401-348-1363 or cpdavenport@washtrust.com.

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## CRANSTON CHAMBER OF COMMERCE

UPCOMING  
CALENDAR

## of Chamber Events

RSVP for all events at 401-735-3780

March 1, 2007

**Annual Legislative Reception**

RI State House

Providence, RI

4:30 pm - 7:00 pm

The Annual Legislative Reception allows Chamber members to meet statewide elected officials and discuss the issues that matter to them and their businesses in an informal atmosphere. Please come and enjoy hors d'oeuvres and beverages as well as free valet parking at this annual event put on by the Chamber of Commerce Coalition. The Cost of this event is \$15.

Free valet parking will be available at the Smith Street entrance to the building

March 21, 2007

**Sensory Integration/Processing Disorder Workshop**

Sensory Integration and Sensory Processing Disorder: "What do they mean, how can I tell if my child struggles with them, and how can I help?" - This workshop is open to parents, teachers, childcare workers and others who work with young children (from infancy to age 10) and who want to know more about Sensory Integration or Sensory Processing Disorder. Each can affect children and adults and by impacting daily living, relationships, learning and behaviors.

Brought to you by Robin Haas, LICSW and the Cranston Chamber of Commerce and Conducted by Stephanie Rogers, OTR/L. Cost is \$20/family or couple for Members and \$40/family or couple for non-members. Contact Robin Haas, LICSW 401-781-6600 with questions or to reserve your seat to attend.

March 20, 2007

**Business After Hours**

Panera Bread, New London Ave., Cranston

5:00 pm - 7:00 pm

Come sneak a peak at the new menu items to be offered as part of Panera's menu. Contact the Cranston Chamber of Commerce at 401-785-3780 for registration or more information.

March 27, 2007

**Statewide Business After Hours**

Rhodes on the Pawtuxet, Rhodes Place, Cranston

5:00 pm - 7:00 pm

The Central Rhode Island, Cranston, East Greenwich, Narragansett, North Kingstown, North Central, Northern Rhode Island and Providence Chambers have joined together for this Statewide Business After Hours at Rhodes on the Pawtuxet. Increase your networking capacity at this event with members from chambers throughout the state while enjoying all that Rhodes on the Pawtuxet has to offer.

To register or for more information contact the Cranston Chamber of Commerce at (401)785-3780 or email [Kalie@cranstonchamber.com](mailto:Kalie@cranstonchamber.com).

April, 2007 (Date to be announced)

**Business After Hours**

Bank RI, Cranston, RI

5:00 pm - 7:00 pm

Date to be posted on our website at [www.cranstonchamber.com](http://www.cranstonchamber.com). Contact the Cranston Chamber of Commerce at 401-785-3780 for registration or more information.

# Busin

## A Special Thanks G

### And To



Brendalee Valante of A Peace of Mind Homocare, Marty Cooper of Sage and Gil Lantini of Focus Business Solutions share a laugh while sampling the wonderful array of food offered at Sogno.

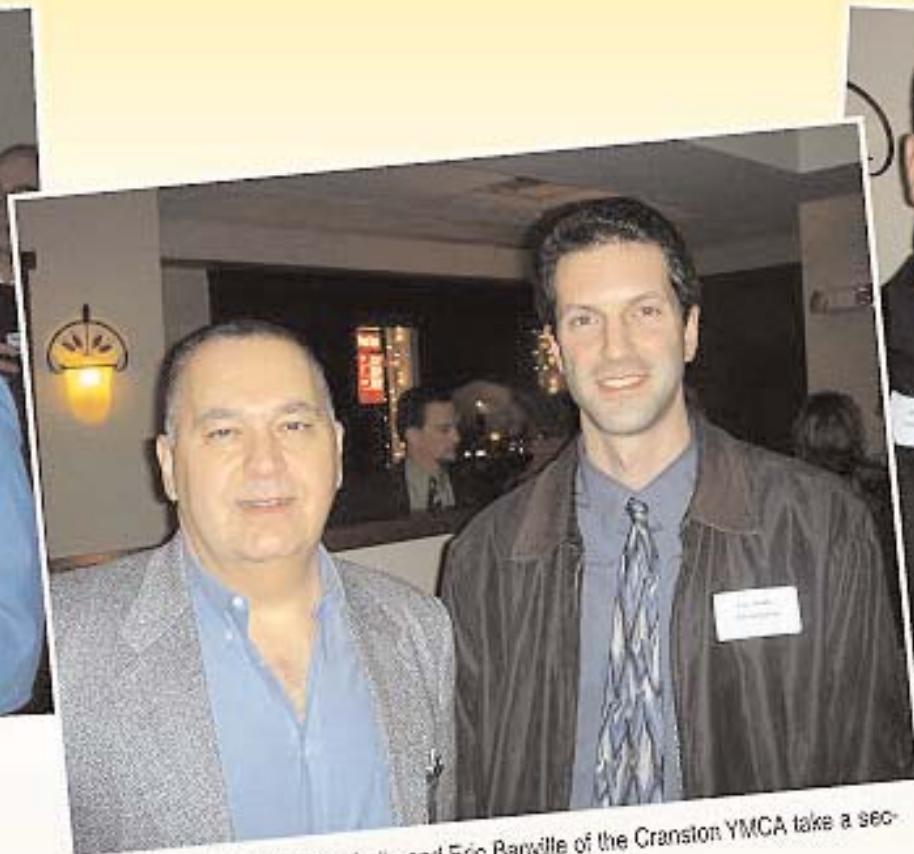


Michael Salvadore of Salvadore Auctions and Appraisals and Michael Saccoccio of Coldwell Banker take a seat at Sogno's Bar which offers an extensive array of beverages.

Linda G  
Napolar

# Business After Hours

## Goes Out To Sogno Ristorante and Bar to Thank All Those Who Attended!



Bob Marinelli of Emerging Media and Eric Barville of the Cranston YMCA take a second from their conversation to pose for a picture.



Bill Lippincott of Maflee Financial Group, Arnie Baskin of Lannon Realities, and Paul Schurr of Word of Mouth Advertising network like pros!



Geramia of BankRI and long time friend, Cranston Mayor, Michael Napolitano take in the elegant surroundings at Sogno Ristorante.



Elaine Piccirilli of Allied Court Reporters is serenaded.



Mayor Michael Napolitano accompanied by Chamber President Susan Pagnozzi tell guests about the upcoming plans he has for the City of Cranston.

# Frequently Asked Questions About Permanent Cosmetics

## What exactly is Permanent Makeup?

Permanent cosmetic makeup is the art and science of implanting color into your skin. It is putting the right color in the right place so you can look better naturally. The specialized techniques used for permanent cosmetics are often referred to as "micropigmentation". The cosmetic implantation technique done with a specialized instrument allows your practitioner to deposit colored pigment into the layer of skin known as the dermis.

## How are Permanent Cosmetic Procedures Done?

Permanent cosmetics procedures are performed using various methods including the traditional tattoo or coil machines, the pen or rotary machine and the hand method. The process includes a consultation, then application of pigment, and at least one or more follow up visits for adjusting the shape and color of the pigment.

## Who Benefits from Permanent Cosmetic Makeup?

EVERYONE, from the young to the elderly, who desires a soft, natural enhancement to their appearance benefits from permanent makeup. It is especially beneficial to people who can't wear other cosmetics due to allergies and skin sensitivities; Active people who want to look their best for activities such as swimming, hiking, biking, tennis, aerobics, and those who don't want to worry about "sweating off" or reapplying cosmetics.

Also the vision impaired who have difficulty applying their cosmetics, and others with motor impairments such as arthritis, Parkinson's disease, multiple sclerosis, stroke survivors, and those with unsteady hands who cannot apply their own makeup, and busy people who don't have time to spend on their makeup.

Permanent makeup is not intended to replace cosmetics completely. Because the color is placed "in" your skin and not "on" your skin a more natural, softer look results. When you go out for a night-on-the-town, you can apply as much traditional makeup as you wish.

## What type of Permanent Cosmetic Procedures can be done?

Permanent Cosmetic procedures can be very subtle or dramatic depending on what you are looking for. Options include eye-

*Permanent makeup is not intended to replace cosmetics completely. Because the color is placed "in" your skin and not "on" your skin.*

brows, eyeliner: top and bottom, full lip color, scar camouflage, areola repigmentation, lash enhancements, hair imitations, beauty marks, and lip liner.

## Is it Painful?

There are new topical anesthetics that have been developed especially for permanent makeup for eyeliner, eyebrows, and lip color procedures. These creams and gels are applied to the desired area before and during the procedure to assure you of the most comfortable experience possible. Some people describe the sensation as a "tingling" feeling. Most people experience some discomfort and it varies with each individual's pain threshold and the skills of the technician performing the service. It is not uncommon for clients to say that it was not as painful as they expected.

## How long does each procedure take?

Allow 2-3 hours for the initial procedure. Touch up procedures can be done in less time.

## Can I remove my permanent makeup if I change my mind?

Because it's easy to add color and difficult to take away, your technician will be conservative in the initial application of your new color. Take advantage of the consultation to discuss your wants and needs. It's also a time where you and your technician choose the right colors and discuss any special requests you may have. Your cooperation will largely determine the result of your procedures. Remember it is a team effort.

## How Much does Permanent Makeup Cost?

The average cost per procedure varies but usually ranges \$150-\$600. Advanced work may be charged at \$200-\$300 per hour. Many of these procedures are commonly referred to as paramedical proce-

dures. The cost of the procedure should not be the most important issue when consulting a potential technician. Most important is the training and skill of the technician and the confidence of the client in that skill.

## Can I get my Permanent Makeup cheaper?

Remember the saying "You get what you pay for." It saves you money and embarrassment to do it right the first time.

## Is it Safe?

If proper sterilization and sanitary guidelines are met, permanent cosmetics should be completely safe. MOST IMPORTANT THINGS TO LOOK FOR:

1. All needles should be new and sterile for each client.
2. Equipment and supplies should be kept in a sanitary manner.
3. Sterile gloves should be new for each client and changed during the procedure when needed.
4. The technician should be clean, neat, and knowledgeable of environmental safety requirements.
5. Clean drapes should be used for each patient.
6. The room should be in an area free from other contaminants.

## What if I have plastic or laser surgery?

It's best to complete your surgery before having your makeup applied. Laser surgery or resurfacing may result in color loss or darkening of your makeup depending on the laser and the colors in your skin. Advise your laser surgeon that you have permanent cosmetics so that he or she can perform a "spot test" before they proceed. The color can be replaced if cosmetic surgery or laser causes color loss.

## Which technician should I choose?

Choose a technician carefully by considering training, experience, and portfolio. Ask if the technician has a medical background. This may help you feel more comfortable. The desired look is obtained during the course of consultation, initial procedure and follows up procedures. It is very important that the technician and the client communicate effectively during this process.

## Is There Any Possibility of Medical Problems?

The possibility that you would have any problems or reactions from these procedures is almost non-existent with today's health standards. The Society for

*The cost of the procedure should not be the most important issue when consulting a potential technician. Most important is the training and skill of the technician and the confidence of the client in that skill.*

Permanent Cosmetic Professionals (SPCP) members are given continued opportunities for education in practicing precise methods of sanitation and sterilization. Post procedural instructions must be followed carefully to eliminate any risk.

## What is a Touch Up and Do I Need One?

A touch-up is a color re-enhancement. Usually the implanted color is not perfect after the first procedure. This is a process and at least one follow-up to the initial visit should be scheduled 6 to 8 weeks after the procedure.

## Can I Still Have an MRI Scan?

The SPCP states that studies have shown that even for people who have large body tattoos there is little to no potential for irritation resulting from an MRI. In the rare instance where discomfort resulted, it was localized and temporary. Most people have more metal in their fillings than they would ever have in tattoo work.

## REFERENCES

The Society of Permanent Cosmetic Professionals. (2005, March 26). Retrieved May 17, 2006, from <http://www.spcp.org>

The American Academy of Micropigmentation. Retrieved May 17, 2006, from <http://www.micropigmentation.org>.

*Thank you to Jody Cowdin of RI Intradermal Cosmetics. For further information on this you may contact her at (401) 437-8730.*

## Meet the Chamber's Newest Member

### Extra Space Storage

Mr. Paul Whitfield  
1815 Plainfield Pike  
Johnston, RI 02919  
Phone: (401) 275-6668



### Feast of Famine Restaurant

Ms. Rosemarie Eicher  
1099 Park Avenue  
Cranston, RI 02910  
Phone: (401) 383-7717

### Meatball Mikes

Mr. Gary Travis  
1280 Cranston Street  
Cranston, RI 02920  
Phone: (401) 944-4455

### Health Network

Ms. Sarah Nowich  
1540 Pontiac Avenue  
Cranston, RI 02920  
Phone: (401) 940-9100

### Quiznos Sub

Mr. John Akqulian  
1500 Oaklawn Avenue  
Cranston, RI 02920  
Phone: (401) 490-9777

# The Members have spoken!

By **Katie Marvel**

As a member of the RI Chamber Coalition, Cranston Chamber of Commerce works hard to promote a legislative agenda that meets and expresses the needs of our members. The RI Coalition's 2007 Business Agenda, which you saw in the January Edition of the Cranston Chamber News, showed The Coalition's support for allowing the Sunday Sale of Automobiles, a practice that is currently illegal in the State of

Rhode Island. When this question was posed to members via email, of the 775 Members polled

- 3% Had no opinion on the matter
- 14% Oppose Sunday Sales
- 83% Support Sunday Sales

As is evident by the responses, an overwhelming majority of the respondents support the Sunday Sales of Automobiles, and as such, the Cranston Chamber of Commerce supports the Coalitions agenda to legalize the Sunday sale of automobiles.

# Rolf Street Station Restaurant Under New Ownership

**R**olfe Street Station Restaurant (RSSR) located at 100 Rolfe St., Cranston is now under new ownership. RSSR has been open since 1992 and serves breakfast and lunch. New Owner, Ismael Loeza, a native of Acapulco, Mexico, Gene LaRocque the chef, the 'crazy' Brazilian Carlos Neves and the dedicated staff are getting ready for your new adventure in the breakfast taste.

RSSR would first like to thank their current and dedicated regular customers for their continued patronage, and to their new customers, who are sure to become dedicated customers we look forward to serving you. And thank you to all of you for being patient and understanding as we move into a new phase of Rolfe Street Station Restaurant.

We would like to invite all of you who have not yet had the pleasure of dining in our restaurant to bring your family and friends along to come and experience our new, creative and innovative menu. It is something extraordinary, fascinating, and unforgettably delicious. At RSSR, we hope to become your everyday stop, whether it is for that first cup of morning coffee or a quick breakfast or lunch date, there is no question that you will be satisfied.

At RSSR you will be amazed at our gigantic portion sizes and tantalizing tastes. We offer American, Mexican, Italian, Brazilian delights that you have never before experienced. In addition to our

extensive menu, we have daily specials to satisfy your every breakfast or lunch desire. You will crave our eggs, home fries and toast, or our fluffy pancakes with delicious and different toppings, omelets, and homemade muffins.

Lunch will also be a memorable experience. We serve fabulous seasoned steaks; spicy and savory chicken, Ismael's Mexican style seafood, Italian delights, Brazilian secrets and many more surprises. And if you don't see your desires on the menu please feel free to ask your server if we can get it for you, you may just get a "YES!"

Daily specials, delicious homemade soups, salads, and lots more all at affordable prices. You cannot go wrong at Rolfe Street Station Restaurant. We will also cater your breakfast meetings in or out of our premises (room available). Party bookings are also available for First Communions, Birthdays, Christenings, baby showers, birthdays, and meetings.

We are open for dinner on Fridays until 8:00 pm and offer the best tasting Mexico, Italian and American cuisine. Come in, try it, and let us know if there is anything else you would like, besides what you see on our menu. We are waiting for your visit! Come taste FOOD PREPARED WITH LOVE, especially for you, right here in the heart of Cranston at Rolfe Street Station Restaurant.

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(401) 785-3780  
[susan@cranstonchamber.com](mailto:susan@cranstonchamber.com)

## Paws At Rest Dedicated to Pets Memory

Maureen McNamara is the owner and operator of Paws At Rest, a full service pet crematorium and after care service in Cranston. Paws At Rest is dedicated to the memory of all pets that have filled our lives with joy, friendship and love.

Maureen is keenly aware of the pain and grief of losing a beloved pet. Just walk into her office on Starline Way and you will see picture after picture of the wonderful pets that she has shared her life with.

Maureen prides herself in giving individualized care to pet owners and offers them her "preplanning, not prepaying option." Preplanning assures peace of mind in knowing that such an important

decision is not made when you are grieving, but before you have to say goodbye to your "best friend".

Paws At Rest offers free caring pick up of your beloved pet either at your veterinarian's office or your home for private individual cremation.

Paws At Rest is unique in that the caring staff will return your pet's remains to your home at no charge. Burial arrangements can also be made through the staff at Paws At Rest.

If you would like to visit Paws At Rest, call 401-615-0252. Maureen and her staff is available M-F 8am-5pm, emergency visits and after hours care can be arranged with just a phone call.

# Welcome to Health & Beauty

By Patsy Peterson  
Merle Norman

Garden City Center

## Shade & Highlight Like a Pro

Every once and a while, we can use a little cosmetic help to look more "refreshed" (from fatigue or stress) or to simply simulate a "lift" and counteract the effects of time. Under natural light take a look in the mirror: As yourself one or both of these questions.

Do you see under-eye-shadow?

Do you wish to draw attention or de-emphasize a particular feature?

The rule: Use darker shades to shape, lighter shades to accentuate. For a natural, daily look, powders do the best trick. For more of a dramatic effect (black/ white photography, pageants), foundations and concealers are better. Finding the right shade for your skin tone is a must. Have one of our beauty consultants to "stripe you" and find the one that is right for you winter and summer shades may differ.

- Imagine an oval in the center of the face. For balance, shade outside the oval and highlight at the center.

- Brighten areas where shadows naturally fall, such as the inner corners of the eyes, folds and around the mouth and center of the chin.

- Give eyes and instant "lift" using a light concealer Merle Norman Creamy Concealer or Retouch Cream. Dab three small dots at the outer corners and blend in a cat whisker pattern.

- For sculpted cheeks, apply a deeper

## Merle Norman Cosmetics & Day Spa Spring Fling

Come in for our Spring Fling and take off the old and put on the new.

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Bring in your old cosmetics and purchase a Foundation and Blush. Receive a free Lip Stick Pencil or Cream Eye Shadow

Patsy Peterson, 118 Warrington St, Providence, RI 02907. 401-965-7364 CELL  
401-785-9698 -PHONE /FAX

shade under the cheekbones and at the temples. Add a lighter shade high on the ridge of the cheekbones and above the eyebrows.

- De-emphasize a double chin by applying foundation or Merle Norman Translucent powder that is two shades darker than the natural skin tone. blend from the jaw line to the neck and under the chin.

Perhaps your face shape just need the right shade and a little blush in the right place. Here's how to determine the right place for your face shape.

### Oval

Smile and brush on the apples of the cheeks, using the iris of the eye as a guide to placement.

### Round

Dust a contour shade below the cheekbone, down to the jaw line. Apply blush to the apples of the cheeks sweeping upward toward the temple.

### Square

To soften the angles of the jaw line, contour from the center of the chin, underneath the cheekbone to the middle of the ear. apply blush to the apples, sweeping upward to the temples.

### Heart

To soften the chin areas, Dust blush under the apple of the cheek. a little highlight along the jaw line and contour on the

sides of the forehead will create balance.

### Elongated

To create an illusion of broadening the face, begin by applying blush to the apples of the cheeks and blend straight out towards the ears. Dust the contour shade across the center of the forehead and along the chin.

These products can be found at Merle Norman Cosmetics & Day Spa,

Garden City, Cranston, 401-942-6200.  
If you have health and beauty questions you may email me at ppeterson@merlenormanstudio.com.

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# The John and Happy White Building Dedication February 16, 2007

*In Honor of John and Happy White for their lifetime of dedication to Taco and the community*



Lt. Gov Elizabeth Roberts addresses the crowd.



Happy White (above) with her son John H. White Jr. shares a few words with the community as the new addition of Taco is dedicated to Happy and her late husband John Hazen White Sr.



Mayor Napolitano addresses the crowd at the dedication of a new building for one of Cranston's largest and most reputable companies.



John H White Jr. President Taco HVAC Inc.



Governor Donald Carceri gives words of welcome to those who came to the building dedication

## Do you think you can't afford to have a web-site?

## Now you can't afford not to have one!

**We are excited to announce a new benefit for Cranston Chamber Members!!!**

You can have your own web-site through the Cranston Chamber Gateway for only \$9.99 a month!!

*This is a complete website without hidden costs!*

**Call the Cranston Chamber at 785-3780 to learn more about the informational seminar being held this month!**



## Have You Heard About A Tax Break for Low Income Workers?

**W**ith a Grant from the United Way of RI and The RI Community Action Association, Comprehensive Community Action has partnered with the Cranston Department of Senior Services to help promote the Earned Income Tax Credit (EITC) program so that more eligible people receive it, bringing more dollars into our community.

The Earned Income Tax Credit (EITC) is a federal income tax credit for low-income workers who are eligible for and claim the credit. A tax credit is a dollar-for-dollar reduction of taxes owed. Some credits are refundable - taxes could be reduced to the point that an individual would receive a refund rather than owing any taxes. The EITC is money for people who work but don't earn high enough income, and could use the EITC to put food on the table, move into better housing, invest in education, transportation, or save for the future.

### Do You Qualify?

The maximum amount of income you can earn and still get the credit has increased in 2006. To claim the EITC, taxpayers must meet the following rules:

- Must have earned income
- Must have a valid Social Security number
- Filing status can't be "married filing separately"
- Generally must be a U.S. citizen or resident alien all year
- Cannot be qualifying child of another person
- Cannot file Form 2555 or 2555-EZ (related to foreign earned income)

**Did you meet the rules? If so, your earned income must be less than:**

- \$12,120 (\$14,120 if married filing jointly) with no qualifying child
- \$32,001 (\$34,001 if married filing jointly) with one qualifying child
- \$36,348 (\$38,348 if married filing jointly) with more than one qualifying child
- Special rules may apply for members of the U.S. Armed Forces and taxpayers in designated disaster areas

**Do you have children? To be a qualifying child for the credit:**

- The child must meet the relationship, age and residency tests described at [www.irs.gov/eitc](http://www.irs.gov/eitc) or in Publication 596, Earned Income Tax Credit.

### Need More Information?

The Cranston Senior Center located at 1070 Cranston Street is a Volunteer Income Tax Assistance (VITA) site. Volunteer Income Tax preparers have been trained to help people who qualify for the EITC program to receive the tax credits they deserve. This is a free service.

For more information about the EITC program contact Anne Dorsi at CCAP at 467-9610 ext 167 or the Cranston Senior Services at 780-6000 to schedule an appointment.

# Meet The Cranston Chamber Board

## Janice Pascone - More Than Just the Garden City Marketing Director

**C**ranston Chamber of Commerce Co-Chair of Events, Janice Pascone has served on the Board of Directors since 2004. Since becoming involved in the Chamber she has also held the position of Vice Chair of Public Relations. Janice is very active not only with her responsibilities as a board member, but along with Gregg Brazil, the other Co-Chair of Events, she is responsible for planning many of the events that members enjoy throughout the year including the Wine Auction, Cigar Scotch Socials, and Annual Dinner to name a few.

In her role of Marketing Director at Garden City Center, she is responsible for increasing the tenant store sales via special events such as their concert series held throughout the summer, public relations and advertising. Garden City Center is a successful open-air shopping center with a strong tenant mix featuring desirable national tenants (Talbots, Coldwater Creek, Williams Sonoma) along with local owned stores (F. Bianco, Merle Norman, and soon to open Snip-its).

Janice volunteers to serve on the Chamber Board to strengthen the City's business environment and to contribute to success of the City of Cranston where Janice not only works but resides with her husband Tom and two children.



Janice Pascone

# BEN

**(Business Expansion Network)**  
**knows where to go to get Business Help**

**Do your leads need to be electrified?**  
 For more information about **BEN** and how to increase your leads, contact the Cranston Chamber office at 401-785-3780

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- WPRI Channel 12**
- Y2 Marketing**

For more information about these discount programs contact Cranston Chamber at 401-785-3780

programs contact Cranston Chamber at 401-785-3780



# Discount Club

*for members only!*



Find a member discount in your favor!

#### AA/Thrifty Sign & Awning

10% off on all signs  
401-738-8055

#### ADP Payroll

**Tony Cruz**  
First Two months - free processing  
10% off current invoice  
P: (401)431-4435

#### Advantage Payroll

Free set-up and first month processing at no charge  
401-941-5600

#### Advantage Specialties

10% off any advertising/promotional products - Excludes set-up & shipping  
401-942-4360

#### All Fund Mortgage

\$200 credit toward closing costs  
(401) 413-1132

#### The Attleboro Sun Chronicle

25% off web design services and classified & retail ad packages  
508-222-7000

#### Antiques in the Attic

5% off any purchase over \$75  
401-461-0916

#### Auto Trader Magazines

3 week ad \$15 (reg. \$28)  
401-946-6400

#### Back Bay Mortgage

Choice of Free Appraisal or Home Warranty  
Value \$450.00 Credited at Closing  
401-437-8788

#### Bailey Associates

Free consultation for Chamber members  
401-739-9787

#### Best Buy - Jay White

Technology Consultant  
Free Technology Needs Assessment  
401-826-7324

#### Budget Blinds By Susan

Jeffery Mahall  
30% on Vertical Blinds  
(401)305-3133

#### Business Clinics of America Inc.

10% off tax returns & free estate planning (limit 1 hour)  
401-946-4610

#### Call My Plumber

FREE lifetime service agreement  
401-272-9111

#### CareNet - Rhode Island

FREE Pregnancy Test. Call for appointment.  
401-941-4357

#### Chapco Lawn Sprinklers

FREE Estimate  
401-942-1090

#### Choice ONE Communications

FREE Installation  
401-223-0017

#### Citadel Radio

Contact Chamber office for Representative Information  
401-785-3780

#### Clear Channel Radio

Contact Chamber office for Representative Information  
401-785-3780

#### Commercial Screen Print Company

No charge for screen or film on orders over 24 pieces. No charge for embroidery setup for orders over 24 pieces  
401-467-8111

#### Cox Business Services

**Gregory Brazil**  
Free Consultation for Voice, Video or Data  
401-615-1320

#### Cranston Electrolysis Treatment Ctr.

Permanent Hair Removal - 1st treatment FREE  
FREE INFO PACK for those just inquiring  
401-270-6508

#### Crosstown Press

10% discount on orders  
401-941-4424

#### Cranston Herald

10% off advertising  
401-732-3100

#### theCurrier Words & Events

Contact Chamber office for Representative Information  
401-785-3780

#### Data Depot Web Services

Contact Chamber office for Representative Information  
401-785-3780

#### DataLink, Inc.

Various Discounts on Consulting, Computer Service, & Sales  
401-949-2522 or 401-578-8695

#### DataNet, LLC

Free Two Hour Assessment of Network Environment.  
401-383-5861

#### DJ's Deli & More Inc.

\$1 off \$5  
30% off All Phone & Fax Orders over \$25  
P. 401-467-6286 F. 401-785-1393

#### Douglas Wine & Spirits

10% OFF Gift Baskets for orders of 5 or more. and Buy 12 bottles of fine "laydown wines" and receive 25% off the purchase of your 13th.  
401-944-6900

#### Easy Car Wash

\$2 off a super car wash

#### Electro Standards Labs

Free voice/data network; consultation improvement  
401-943-1164

#### ERS Electric

FREE Estimates  
401-862-5670  
Email: erselect@cox.com

#### Financial Rentals

10% off equipment & rental  
401-942-7493

#### First Horizon Home Loans

Saul Wilk will provide \$300 off closing costs. 401-736-5915

#### First Resource Computer

10% off in store labor charges. Free Diagnostics and \$8.95 Basic Web hosting. Call for details.  
401-942-2500

#### Foremost Mortgage Assoc.

\$100/\$200 off closing (\$50,000/over \$50,000)  
401-943-7260

#### Frame-It-Yourself

20% Discount on all orders.  
401-463-7232

#### Garden City Eye

Care 10% off pair of glasses/sunglasses  
401-943-8151

#### Greg's Oaklawn Service, Inc.

\$5.00 off Oil Change  
401-942-5602

#### Guaranteed Rooter Service

10% off drain cleaning service  
401-461-5300

#### Harold Crook's Garage

10% off parts  
401-942-6070 ask for Jim or Jeanette

#### Robin Haas, LICSW

Waive first co-pay for all accepted insurances Discounted rates for uninsured  
401-781-6600

#### The Herald - Janice Torilli

10% OFF Advertising  
401-732-3100

#### Hermes Jewelry

10% off purchase for members  
401-463-3400

#### IAN Group, Inc.

25% off logo setup on our promotional & award products  
401-941-9200

#### IDEAL Autobody, Inc.

FREE Estimate  
401-942-1150

#### Jaclyn M. Lanni

**The Law Offices of Stephen A. Moretti**  
\$150 Closing credit on refinances and purchases  
P: (401)946-0200  
F: (401)946-6333

#### James Dutra, CPA, MST

Free Initial Tax Consultation  
401-383-9694

#### James Saflund - Coldwell Banker

Real Estate Advantage  
Tax Free Rebate Program  
401-822-0900

#### James P. Ventriglia, CPA, Inc.

Free review of prior year tax returns and file any amended returns necessary.  
401-942-0008

#### JLS Mailing Services Inc.

10% Off Mailing Services excludes postage  
401-383-8470

#### Katharine White

Get a Free Coaching Session  
401-474-0092

#### Keller Williams - Marc Bibeault

Free home warranty with any property listing, covers all major home components and appliances for the life of the listing and is transferable to the buyer. 401-785-1700 x489 or marcb@kw.com

#### Kids Kingdom

Free Registration Fee for Children ages 4 months - 12 years  
(401) 464-9665

#### Knightsville Super Srvc. Center

10% off purchase or repair of \$50 (gasoline excluded)  
401-942-9859

#### Lady of America

50% off Membership  
401-223-3444

#### Lawn Beauticians, Inc.

10% off nursery stock  
401-942-4400

#### Lenders Title Services, Inc.

Real Estate Title and Closing Credit  
\$100 on refinances; \$200 on purchases  
401-861-8855  
suzanne@lenderstitleservices.com

#### LightHouse Financial Group

Complimentary Financial Plan  
401-827-6270

#### Lannon Realty, Inc.

5% Reduced Commission Rate for members. 401-461-7788

#### Mailing Solutions

20% off print & mailing package  
401-822-2513

#### Michelle Lee Designs

Free consultation  
401-954-2065

#### Mike Saccoccio - Coldwell Banker

Free Marketing Analysis of home  
Free video of listings On-line  
401-946-9700

#### Nardone Painting

Free Estimates  
401-943-1675

#### Ocean State Golf

10% off advertising rates  
401-464-8445

#### The Optical Shop

20% off complete pair of prescription eye-glasses (frame & lenses), 10% off lenses only, 10% off non-prescription sunglasses and 10% off contacts  
401-737-2020

#### Pawtuxet Sunoco

\$3 off Ultra-Lube Oil Filter Change  
401-467-9210

#### Pay Day Inc.

First month free; no set-up fees  
401-245-8900

#### Paula Metivier

**Independent Beauty Consultant**  
Free Consultation With Complimentary Skin Care & Glamour Makeover  
401-467-3837

#### RE/MAX Cranston

Free Expert Home Evaluation  
\$250 Value  
401-943-6111

#### Rofe Street Station Restaurant **NEW**

Free Cup of Coffee w/breakfast  
Free can of soda w/lunch (4.95 & up)  
Phone: (401)781-0980

#### The Saccoccio Group - Coldwell Banker

Free Market Analysis of Your Home Along With 1% Discount Off Standard Commission  
401-486-2911

#### Sal Carbone General Contracting Inc.

Free Consultation  
(401) 639-4786

#### Scampi's of Course

1 FREE Beverage with order  
401-467-5770

#### Shur-Az Chemical Mfg.

25% off all janitorial supplies  
401-723-0116

#### Stamas Auto & Truck Center

75% OFF Oil Changes for 1 Year on vehicle purchase  
401-946-9594 - Ask for Steve

#### SuperCoups

\$100 off first emailing  
401-732-2425

#### RI Counseling and Hypnotherapy Center, Inc.

(401)751-8600

#### theCurrier, words & events

10% off writing, editing and event coordination contract 401-467-1896

#### 2 Paws Up

\$10.00 off our newest de-shedding program, The Furminator - Guarantees to substantially reduce shedding.  
401-941-PAWS

#### Waddell & Reed - Greg Silva

Complimentary retirement planning & investment workshop for your employees

Comprehensive financial plan at no charge for company owner or head of human resources  
Call 401-885-2342 for details

#### Winkleman Travel

75% off passport photos: \$3 per pair (regularly \$12)  
401-943-7700

#### WPRI Channel 12

Contact Chamber office for Representative Information  
401-785-3780

#### Y2 Marketing

Everything you've learned about marketing is wrong... Free audio CD offer  
401-270-6494

Members! List your discount here FREE! Call the Chamber office for details.  
For more information on the Member Discount Club, contact Susan the the Chamber 785-3780.

# Have a sneek peek at the new McDonalds on Reservoir Ave. in Cranston



Owner Stephen Walach with his wife Lynn and their two sons smile proudly



Front Row from right to left: Marcia LoPresti, Office of Economic Development, Susan Pagnozzi, Cranston Chamber of Commerce President, Dave Maher Office of Economic Development, Owner Stephen Walach his wife Lynn and their two sons.



**Right:** Dave Maher and Marcia Lopresti of the City of Cranston's Office of Economic Development pose with Lynn Walach.



**Left:** The new interior blends modern style with the tradition of McDonalds we have all known and loved since childhood.



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401.223.1111  
www.cranstoncollision.com

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